		Contract #	5031150	Date Entered	11/09/21
		Schedule Dates	10/19/21-10/25/21	Last Modified	11/09/21
	WJLA	Advertiser	Terry McAuliffe for Governor of Virginia-D (14151)	Entered By	Mark Afshar
abc	1100 Wilson Blvd, 6th Floor	Agency	Grassroots Media LLC (19605)	CO-OP	No
	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	External #	
		Brand	Terry McAuliffe (1635104)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
Grassroots Media LLC		Buyer Name		Commission %	15.00
146 Montgomery Avenue		Phone/Fax	1	Commission	\$22,920.00
BALA CYNWYD, PA 190	04	СРЕ	692	Net Total	\$129,880.00
		Account Types	Local/Political Candidate Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		

Washington (WJLA	<u>.</u>	
By Broadcast Month	Spots	<u>Rate</u>
Oct. 2021	119	\$152,800.00
Grand Total:	119	\$152,800.00
		, ,

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	a Su	u Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	10/19/21-10/19/21	3		5A- News-7News ON YOUR SIDE at 5AM			1					1	\$150.00	\$150.00	Washington (WJLA)		11/9/21
2.0	Normal Line / SPOT	10/20/21-10/20/21	3		5A- News-7News ON YOUR SIDE at 5AM				1				1	\$150.00	\$150.00	Washington (WJLA)		11/9/21
3.0	Normal Line / SPOT	10/21/21-10/21/21	3		5A- News-7News ON YOUR SIDE at 5AM					1			1	\$150.00	\$150.00	Washington (WJLA)		11/9/21
4.0	Normal Line / SPOT	10/22/21-10/22/21	3		5A- News-7News ON YOUR SIDE at 5AM						1		1	\$150.00	\$150.00	Washington (WJLA)		11/9/21
5.0	Normal Line / SPOT	10/25/21-10/25/21	3		5A- News-7News ON YOUR SIDE at 5AM		1						1	\$150.00	\$150.00	Washington (WJLA)		11/9/21
6.0	Normal Line / SPOT	10/19/21-10/19/21	2		5:58:15A- News-7News ON YOUR SIDE at 6AM			1					1	\$525.00	\$525.00	Washington (WJLA)		11/9/21
7.0	Normal Line / SPOT	10/20/21-10/20/21	2		5:58:15A- News-7News ON YOUR SIDE at 6AM				1				1	\$525.00	\$525.00	Washington (WJLA)		11/9/21
8.0	Normal Line / SPOT	10/21/21-10/21/21	2		5:58:15A- News-7News ON YOUR SIDE at 6AM					1				\$525.00		Washington (WJLA)		11/9/21
8.0.1	Preempt	10/21/21														Washington (WJLA)	Pre-empt/Exception -	
															·			
					CON	FIF	RMA	ΑΤί	10	V C	100	lΤΙ	RAC	Т			·	
Accepted-	-Agency/Advertiser:			Date:	Accepted-Sta	ation:								Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back



Washington (WJLA	-	
By Broadcast Month	Spots	<u>Rate</u>
Oct. 2021	119	\$152,800.00
Grand Total:	119	\$152,800.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr Sa	Su	Spots	Rate	Total	Station	Comments	Entered
9.0	Normal Line / SPOT	10/22/21-10/22/21	2	:30	5:58:15A- News-7News ON YOUR SIDE at 6AM						1		1	\$525.00	\$525.00	Washington (WJLA)		11/9/21
10.0	Normal Line / SPOT	10/25/21-10/25/21	2	:30	5:58:15A- News-7News ON YOUR SIDE at 6AM		1						1	\$525.00	\$525.00	Washington (WJLA)		11/9/21
11.0	Normal Line / SPOT	10/19/21-10/19/21	1	:30	6:58A- 8A (EST)			2					2	\$1,600.00	\$3,200.00	Washington (WJLA)		11/9/21
12.0	Normal Line / SPOT	10/20/21-10/20/21	1	:30	6:58A- 8A (EST)				2				2	\$1,600.00	\$3,200.00	Washington (WJLA)		11/9/21
13.0	Normal Line / SPOT	10/21/21-10/21/21	1	:30	6:58A- 8A (EST)					2			2	\$1,600.00	\$3,200.00	Washington (WJLA)		11/9/21
14.0	Normal Line / SPOT	10/22/21-10/22/21	1	:30	6:58A- 8A (EST)						2		2	\$1,600.00	\$3,200.00	Washington (WJLA)		11/9/21
15.0	Normal Line / SPOT	10/25/21-10/25/21	1	:30	6:58A- 8A (EST)		1						1	\$1,600.00	\$1,600.00	Washington (WJLA)		11/9/21
16.0	Normal Line / SPOT	10/19/21-10/19/21	1	:30	8A- 9A (EST)			2					1	\$1,600.00	\$1,600.00	Washington (WJLA)		11/9/21
16.0.1	Preempt	10/19/21														Washington (WJLA)	Pre-empt/Exception -	
17.0	Normal Line / SPOT	10/20/21-10/20/21	1	:30	8A- 9A (EST)				2				2	\$1,600.00	\$3,200.00	Washington (WJLA)		11/9/21
18.0	Normal Line / SPOT	10/21/21-10/21/21	1	:30	8A- 9A (EST)					2			2	\$1,600.00	\$3,200.00	Washington (WJLA)		11/9/21
19.0	Normal Line / SPOT	10/22/21-10/22/21	1	:30	8A- 9A (EST)						2		2	\$1,600.00	\$3,200.00	Washington (WJLA)		11/9/21
20.0	Normal Line / SPOT	10/25/21-10/25/21	1	:30	8A- 9A (EST)		1						1	\$1,600.00	\$1,600.00	Washington (WJLA)		11/9/21
		<u> </u>					N /I	ΛТΙ	\bigcirc N		10	TE	2 / (_				

CONFIRMATION CONTRACT

Accepted-Station: Date: Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

	WJLA	Contract # Schedule Dates Advertiser	5031150 10/19/21-10/25/21 Terry McAuliffe for Governor of Virginia-D (14151-	Date Entered Last Modified Entered By	11/09/21 11/09/21 Mark Afshar
obc	1100 Wilson Blvd, 6th Floor	Agency	Grassroots Media LLC (19605)	СО-ОР	No
	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	External #	
		Brand	Terry McAuliffe (1635104)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
Grassroots Media LLC		Buyer Name		Commission %	15.00
146 Montgomery Avenue		Phone/Fax	/	Commission	\$22,920.00
BALA CYNWYD, PA 190	04	CPE	692	Net Total	\$129,880.00
		Account Types	Local/Political Candidate Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		
		Comments			

Washington (WJLA		
By Broadcast Month	<u>Spots</u>	<u>Rate</u>
Oct. 2021	119	\$152,800.00
Grand Total:	119	\$152,800.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	Sa S	u S	pots	Rate	Total	Station	Comments	Entered
21.0	Normal Line / SPOT	10/19/21-10/19/21	2	:30	9A- Live with Kelly			2						2	\$400.00	\$800.00	Washington (WJLA)		11/9/21
22.0	Normal Line / SPOT	10/20/21-10/20/21	2	:30	9A- Live with Kelly				2					2	\$400.00	\$800.00	Washington (WJLA)		11/9/21
23.0	Normal Line / SPOT	10/21/21-10/21/21	2	:30	9A- Live with Kelly					2					\$400.00		Washington (WJLA)		11/9/21
23.0.1	Preempt	10/21/21															Washington (WJLA)	Pre-empt/Exception -	
23.0.2	Preempt	10/21/21															Washington (WJLA)	Pre-empt/Exception -	
24.0	Normal Line / SPOT	10/22/21-10/22/21	2	:30	9A- Live with Kelly						2			2	\$400.00	\$800.00	Washington (WJLA)		11/9/21
25.0	Normal Line / SPOT	10/25/21-10/25/21	2	:30	9A- Live with Kelly		1							1	\$400.00	\$400.00	Washington (WJLA)		11/9/21
26.0	Normal Line / SPOT	10/19/21-10/19/21	3	:30	10A- News-Good Morning Washington at 10a			2						2	\$250.00	\$500.00	Washington (WJLA)		11/9/21
27.0	Normal Line / SPOT	10/20/21-10/20/21	3	:30	10A- News-Good Morning Washington at 10a				2					2	\$250.00	\$500.00	Washington (WJLA)		11/9/21
28.0	Normal Line / SPOT	10/21/21-10/21/21	3	:30	10A- News-Good Morning Washington at 10a					2					\$250.00		Washington (WJLA)		11/9/21
28.0.1	Preempt	10/21/21															Washington (WJLA)	Pre-empt/Exception -	
28.0.2	Preempt	10/21/21															Washington (WJLA)	Pre-empt/Exception -	
				, and the second											·				
	CONFIRMATION CONTRACT																		

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

		Contract # Schedule Dates	5031150 10/19/21-10/25/21	Date Entered Last Modified	11/09/21 11/09/21
	WJLA	Advertiser	Terry McAuliffe for Governor of Virginia-D (14151	Entered By	Mark Afshar
obc	1100 Wilson Blvd, 6th Floor	Agency	Grassroots Media LLC (19605)	CO-OP	No
	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	External #	
		Brand	Terry McAuliffe (1635104)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
Grassroots Media LLC		Buyer Name		Commission %	15.00
146 Montgomery Avenue		Phone/Fax	1	Commission	\$22,920.00
BALA CYNWYD, PA 190	004	CPE	692	Net Total	\$129,880.00
		Account Types	Local/Political Candidate Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		

Comments

<u>Spots</u> 119	<u>Rate</u> \$152,800.00
	\$152,800.00
	<u> </u>
119	\$152,800.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
29.0	Normal Line / SPOT	10/22/21-10/22/21	3		10A- News-Good Morning Washington at 10a					2				\$250.00		Washington (WJLA)		11/9/21
29.0.1	Preempt	10/22/21														Washington (WJLA)	Pre-empt/Exception -	
29.0.2	Preempt	10/22/21														Washington (WJLA)	Pre-empt/Exception -	
30.0	Normal Line / SPOT	10/25/21-10/25/21	3		10A- News-Good Morning Washington at 10a		1						1	\$250.00	\$250.00	Washington (WJLA)		11/9/21
31.0	Normal Line / SPOT	10/19/21-10/19/21	1	:30	10:58:25A- ABC-The View			1					1	\$1,050.00	\$1,050.00	Washington (WJLA)		11/9/21
32.0	Normal Line / SPOT	10/20/21-10/20/21	1	:30	10:58:25A- ABC-The View				2				2	\$1,050.00	\$2,100.00	Washington (WJLA)		11/9/21
33.0	Normal Line / SPOT	10/19/21-10/19/21	1	:30	10:58:25A- ABC-The View			1					1	\$1,050.00	\$1,050.00	Washington (WJLA)		11/9/21
34.0	Normal Line / SPOT	10/21/21-10/21/21	1	:30	10:58:25A- ABC-The View					2			2	\$1,050.00	\$2,100.00	Washington (WJLA)		11/9/21
35.0	Normal Line / SPOT	10/22/21-10/22/21	1	:30	10:58:25A- ABC-The View					2				\$1,050.00		Washington (WJLA)		11/9/21
35.0.1	Preempt	10/22/21														Washington (WJLA)	Pre-empt/Exception -	
35.0.2	Preempt	10/22/21														Washington (WJLA)	Pre-empt/Exception -	
36.0	Normal Line / SPOT	10/25/21-10/25/21	1	:30	10:58:25A- ABC-The View		1						1	\$1,050.00	\$1,050.00	Washington (WJLA)		11/9/21
	CONFIRMATION CONTRACT																	
Accepted	-Agency/Advertiser:			Date:	Accepted-St	ation:								Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 01:24 PM on Friday, February 11 2022

		Contract # Schedule Dates	5031150 10/19/21-10/25/21	Date Entered Last Modified	11/09/21 11/09/21
	WJLA	Advertiser	Terry McAuliffe for Governor of Virginia-D (14151	Entered By	Mark Afshar
obc	1100 Wilson Blvd, 6th Floor	Agency	Grassroots Media LLC (19605)	CO-OP	No
	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	External #	
		Brand	Terry McAuliffe (1635104)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
Grassroots Media LLC		Buyer Name		Commission %	15.00
146 Montgomery Avenue		Phone/Fax	/	Commission	\$22,920.00
BALA CYNWYD, PA 190	004	СРЕ	692	Net Total	\$129,880.00
		Account Types	Local/Political Candidate Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		

Washington (WJ	LA)	
By Broadcast Month		<u>Rate</u>
Oct. 2021	119	\$152,800.00
		\$152,800.00 \$152,800.00
 Station	Comment	s Entered

37.0	Normal Line / SPOT	10/19/21-10/19/21	1		11:59:56A- Ne YOUR SIDE at	ews-7News ON t Noon			2				2	\$800.00	\$1,600.00	Washington (WJLA)		11/9/21
38.0	Normal Line / SPOT	10/20/21-10/20/21	1		11:59:56A- No YOUR SIDE at	ews-7News ON t Noon				2			2	\$800.00	\$1,600.00	Washington (WJLA)		11/9/21
39.0	Normal Line / SPOT	10/21/21-10/21/21	1		11:59:56A- No YOUR SIDE at	ews-7News ON t Noon				2	2		1	\$800.00	\$800.00	Washington (WJLA)		11/9/21
39.0.1	Preempt	10/21/21														Washington (WJLA)	Pre-empt/Exception -	
40.0	Normal Line / SPOT	10/22/21-10/22/21	1	:30	11:59:56A- No YOUR SIDE at	ews-7News ON t Noon					2		1	\$800.00	\$800.00	Washington (WJLA)		11/9/21
40.0.1	Preempt	10/22/21														Washington (WJLA)	Pre-empt/Exception -	
41.0	Normal Line / SPOT	10/25/21-10/25/21	1		11:59:56A- No YOUR SIDE at	ews-7News ON t Noon		1					1	\$800.00	\$800.00	Washington (WJLA)		11/9/21
42.0	Normal Line / SPOT	10/19/21-10/19/21	2	:30	2P- ABC-Gene	eral Hospital			2				2	\$525.00	\$1,050.00	Washington (WJLA)		11/9/21
43.0	Normal Line / SPOT	10/20/21-10/20/21	2	:30	2P- ABC-Gene	eral Hospital				1			1	\$525.00	\$525.00	Washington (WJLA)		11/9/21
44.0	Normal Line / SPOT	10/21/21-10/21/21	2	:30	2P- ABC-Gene	eral Hospital				1	1			\$525.00		Washington (WJLA)		11/9/21
44.0.1	Preempt	10/21/21														Washington (WJLA)	Pre-empt/Exception -	
						CON	FIR	RM/	ATI	ON	I CC	ONTR	AC1	Γ				
Accepted-	-Agency/Advertiser:			Date:		Accepted-Sta	ation:							Date:	Comments:			

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Rate

Total

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 01:24 PM on Friday, February 11 2022

Line Type / Break Type (Ref #)

Dates

Sec Length

	WJLA	Contract # Schedule Dates Advertiser	5031150 10/19/21-10/25/21 Terry McAuliffe for Governor of Virginia-D (14151-	Date Entered Last Modified Entered By	11/09/21 11/09/21 Mark Afshar
obc	1100 Wilson Blvd, 6th Floor	Agency	Grassroots Media LLC (19605)	CO-OP	No
doc	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	External #	
		Brand	Terry McAuliffe (1635104)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
Grassroots Media LLC		Buyer Name		Commission %	15.00
146 Montgomery Avenue		Phone/Fax	/	Commission	\$22,920.00
BALA CYNWYD, PA 190	04	СРЕ	692	Net Total	\$129,880.00
		Account Types	Local/Political Candidate Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		
		Comments			

Sec Length

Dates

Washington (WJLA	-	
By Broadcast Month	Spots 5	<u>Rate</u>
Oct. 2021	119	\$152,800.00
Grand Total:	119	\$152,800.00

Comments

Entered

45.0	Normal Line / SPOT	10/22/21-10/22/21	2	:30	2P- ABC-Gene	eral Hospital				1		1	\$525.00	\$525.00	Washington (WJLA)		11/9/21
46.0	Normal Line / SPOT	10/25/21-10/25/21	2	:30	2P- ABC-Gene	eral Hospital		1				1	\$525.00	\$525.00	Washington (WJLA)		11/9/21
47.0	Normal Line / SPOT	10/19/21-10/19/21	1		3:59:27P- Nev YOUR SIDE at			1				1	\$800.00	\$800.00	Washington (WJLA)		11/9/21
48.0	Normal Line / SPOT	10/20/21-10/20/21	1		3:59:27P- Nev YOUR SIDE at				2			2	\$800.00	\$1,600.00	Washington (WJLA)		11/9/21
49.0	Normal Line / SPOT	10/19/21-10/19/21	1		3:59:27P- New YOUR SIDE at			1					\$800.00		Washington (WJLA)		11/9/21
49.0.1	Preempt	10/19/21													Washington (WJLA)	Pre-empt/Exception -	
50.0	Normal Line / SPOT	10/21/21-10/21/21	1		3:59:27P- Nev YOUR SIDE at					2		2	\$800.00	\$1,600.00	Washington (WJLA)		11/9/21
51.0	Normal Line / SPOT	10/22/21-10/22/21	1		3:59:27P- Nev YOUR SIDE at					2		2	\$800.00	\$1,600.00	Washington (WJLA)		11/9/21
52.0	Normal Line / SPOT	10/25/21-10/25/21	1		3:59:27P- Nev YOUR SIDE at	ws-7News ON t 4PM		1				1	\$800.00	\$800.00	Washington (WJLA)		11/9/21
53.0	Normal Line / SPOT	10/19/21-10/19/21	1		4:59:30P- Nev YOUR SIDE at	ws-7News ON t 5PM		2				1	\$1,200.00	\$1,200.00	Washington (WJLA)		11/9/21
						CON	FIF	RMAT	101	N CC	ONTF	RAC	T				
Accepted	-Agency/Advertiser:			Date:		Accepted-St	ation:						Date:	Comments:			

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Rate

Total

Station

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 01:24 PM on Friday, February 11 2022

Line Type / Break Type (Ref #)

		Contract # Schedule Dates	5031150 10/19/21-10/25/21	Date Entered Last Modified	11/09/21 11/09/21
	WJLA	Advertiser	Terry McAuliffe for Governor of Virginia-D (14151	Entered By	Mark Afshar
obc	1100 Wilson Blvd, 6th Floor	Agency	Grassroots Media LLC (19605)	CO-OP	No
	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	External #	
WJLA-TV WASHINGTON, DC		Brand	Terry McAuliffe (1635104)	Demo	
		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
Grassroots Media LLC		Buyer Name		Commission %	15.00
146 Montgomery Avenue		Phone/Fax	/	Commission	\$22,920.00
BALA CYNWYD, PA 190	04	CPE	692	Net Total	\$129,880.00
		Account Types	Local/Political Candidate Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		

Comments

Sec Length

Dates

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<u>Spots</u>	<u>Rate</u>
119	\$152,800.00
119	\$152,800.00
	<u>Spots</u> 119

Comments

Entered

53.0.1	Preempt	10/19/21											Washington (WJLA)	Pre-empt/Exception -	
54.0	Normal Line / SPOT	10/20/21-10/20/21	1 :3	4:59:30P- News-7News ON YOUR SIDE at 5PM			2			2	\$1,200.00	\$2,400.00	Washington (WJLA)		11/9/21
55.0	Normal Line / SPOT	10/21/21-10/21/21	1 :3	4:59:30P- News-7News ON YOUR SIDE at 5PM			2	2		2	\$1,200.00	\$2,400.00	Washington (WJLA)		11/9/21
56.0	Normal Line / SPOT	10/22/21-10/22/21	1 :3	4:59:30P- News-7News ON YOUR SIDE at 5PM				2		2	\$1,200.00	\$2,400.00	Washington (WJLA)		11/9/21
57.0	Normal Line / SPOT	10/25/21-10/25/21	1 :3	30 4:59:30P- News-7News ON YOUR SIDE at 5PM		1				1	\$1,200.00	\$1,200.00	Washington (WJLA)		11/9/21
58.0	Normal Line / SPOT	10/19/21-10/19/21	1 :3	5:59:26P- News-7News ON YOUR SIDE at 6PM		1				1	\$1,800.00	\$1,800.00	Washington (WJLA)		11/9/21
59.0	Normal Line / SPOT	10/20/21-10/20/21	1 :3	5:59:26P- News-7News ON YOUR SIDE at 6PM			1			1	\$1,800.00	\$1,800.00	Washington (WJLA)		11/9/21
60.0	Normal Line / SPOT	10/21/21-10/21/21	1 :3	5:59:26P- News-7News ON YOUR SIDE at 6PM			1	1		1	\$1,800.00	\$1,800.00	Washington (WJLA)		11/9/21
61.0	Normal Line / SPOT	10/22/21-10/22/21	1 :3	5:59:26P- News-7News ON YOUR SIDE at 6PM				1		1	\$1,800.00	\$1,800.00	Washington (WJLA)		11/9/21
			•	CON	FIR	MAT	ION	CC	NC	rac'	T			·	
Accepted	-Agency/Advertiser:		Date:	Accepted-St	ation:						Date:	Comments:			

SPW Mo Tu We Th Fr Sa Su Spots

Rate

Total

Station

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 01:24 PM on Friday, February 11 2022

Line Type / Break Type (Ref #)

Gras	A-TV WASHINGTON, DC STOOTS Media LLC Montgomery Avenue A CYNWYD, PA 190	Arlington, V	on Blvd, 6th Floor VA 22209	Ad Ag Pro Bro Sa Bu Ph CP Ac Bill	ontrace hedule Dat vertiser lency lency lesperson les Office yer Name one/Fax E count Type ling Type mments	Terry McAuliffe Grassroots Mec POLITICAL CAN Terry McAuliffe HOUSE-WASHI WJLA/GJLA/EJL / 692	for (for (lia LL IDIDA (163 NGT(A	.C (19 ATE (35104 DN, W	605) ns) () /JLA/) 11186 'GJLA) /EJLA	•	9)	Date End Last Mod Entered CO-OP External Demo Order Ty Package Commis Commis Net Tota Sales Ta	dified By I # ype Deal sion % sion	11/09/21 11/09/21 Mark Afshar No Normal 15.00 \$22,920.00 \$129,880.00		Washington By Broadcast N Oct. 2021 Grand Total:	-	Spots 119	Rate \$152,800.00 \$152,800.00
Line	Line Type / Break Typ	oe (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th F	r Sa	a Su	Spots	Rate	Total		Station		Comments	Entered
62.0	Normal Line / SPOT		10/25/21-10/25/21	1	:30	5:59:26P- News-7News ON YOUR SIDE at 6PM		1						1	\$1,800	00 \$1,800.0	Washingto	n (WJLA)			11/9/21
63.0	Normal Line / SPOT		10/19/21-10/19/21	3	:30	6:27P- 6:30P (EST)			1					1	\$2,500	00 \$2,500.0	Washingto	n (WJLA)			11/9/21
64.0	Normal Line / SPOT		10/20/21-10/20/21	3	:30	6:27P- 6:30P (EST)				1				1	\$2,500	00 \$2,500.0	Washingto	n (WJLA)			11/9/21
65.0	Normal Line / SPOT		10/21/21-10/21/21	3	:30	6:27P- 6:30P (EST)					1			1	\$2,500	00 \$2,500.0	Washingto	n (WJLA)			11/9/21
66.0	Normal Line / SPOT		10/22/21-10/22/21	3	:30	6:27P- 6:30P (EST)					1			1	\$2,500	00 \$2,500.0	Washingto	n (WJLA)			11/9/21
67.0	Normal Line / SPOT		10/19/21-10/19/21	3	:30	6:57P- 7P (EST)			1					1	\$3,500	00 \$3,500.0	0 Washingto	n (WJLA)			11/9/21
68.0	Normal Line / SPOT		10/20/21-10/20/21	3	:30	6:57P- 7P (EST)				1				1	\$3,500	00 \$3,500.0	0 Washingto	n (WJLA)			11/9/21
69.0	Normal Line / SPOT		10/21/21-10/21/21	3	:30	6:57P- 7P (EST)					1				\$3,500	00	Washingto	n (WJLA)			11/9/21
69.0.1	Preempt		10/21/21														Washingto	n (WJLA)	Pre	-empt/Exception	-
70.0	Normal Line / SPOT		10/22/21-10/22/21	3	:30	6:57P- 7P (EST)					1				\$3,500	00	Washingto	n (WJLA)			11/9/21

Date: Accepted-Agency/Advertiser: Date: Accepted-Station: Comments:

1

CONFIRMATION CONTRACT

\$1,800.00

\$1,800.00

Washington (WJLA)

\$1,800.00 Washington (WJLA)

\$1,800.00 Washington (WJLA)

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

:30 6:58:46P- Wheel Of Fortune

:30 6:58:46P- Wheel Of Fortune

B/E Bookend P/B Piggy Back

71.0 Normal Line / SPOT

72.0 Normal Line / SPOT

70.0.1 Preempt

Printed At: 01:24 PM on Friday, February 11 2022

10/19/21-10/19/21

10/20/21-10/20/21

10/22/21

11/9/21

11/9/21

Pre-empt/Exception -

obc	 Contract # Schedule Dates Advertiser Agency Product Brand Salesperson Sales Office Buyer Name Phone/Fax CPE Account Types Billing Type Comments	5031150 10/19/21-10/25/21 Terry McAuliffe for Governor of Virginia-D (14151/Grassroots Media LLC (19605) POLITICAL CANDIDATE (ns) (1186) Terry McAuliffe (1635104) HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) WJLA/GJLA/EJLA / 692 Local/Political Candidate Agency BRD Weekly/Irregular	Date Entered Last Modified Entered By CO-OP External # Demo Order Type Package Deal Commission % Commission Net Total Sales Tax	11/09/21 11/09/21 Mark Afshar No Normal 15.00 \$22,920.00 \$129,880.00	Washington (WJLA) By Broadcast Month Oct. 2021 Grand Total:

_	71-7				-			-								
73.0	Normal Line / SPOT	10/21/21-10/21/21	2	:30 6:58:46P- Wheel Of Fortune					1		1	\$1,800.00	\$1,800.00	Washington (WJLA)		11/9/21
74.0	Normal Line / SPOT	10/22/21-10/22/21	2	:30 6:58:46P- Wheel Of Fortune					1		1	\$1,800.00	\$1,800.00	Washington (WJLA)		11/9/21
75.0	Normal Line / SPOT	10/25/21-10/25/21	2	:30 6:58:46P- Wheel Of Fortune		1					1	\$1,800.00	\$1,800.00	Washington (WJLA)		11/9/21
76.0	Normal Line / SPOT	10/19/21-10/19/21	1	:30 7:29:26P- Jeopardy			1				1	\$5,200.00	\$5,200.00	Washington (WJLA)		11/9/21
77.0	Normal Line / SPOT	10/20/21-10/20/21	1	:30 7:29:26P- Jeopardy				1			1	\$5,200.00	\$5,200.00	Washington (WJLA)		11/9/21
78.0	Normal Line / SPOT	10/21/21-10/21/21	1	:30 7:29:26P- Jeopardy					1		1	\$5,200.00	\$5,200.00	Washington (WJLA)		11/9/21
79.0	Normal Line / SPOT	10/22/21-10/22/21	1	:30 7:29:26P- Jeopardy					1			\$5,200.00		Washington (WJLA)		11/9/21
79.0.1	Preempt	10/22/21												Washington (WJLA)	Pre-empt/Exception -	
80.0	Normal Line / SPOT	10/25/21-10/25/21	1	:30 7:29:26P- Jeopardy		1					1	\$5,200.00	\$5,200.00	Washington (WJLA)		11/9/21
81.0	Normal Line / SPOT	10/19/21-10/19/21	2	:30 11:00:26P- News-7News ON YOUR SIDE at 11PM			1				1	\$650.00	\$650.00	Washington (WJLA)		11/9/21
82.0	Normal Line / SPOT	10/20/21-10/20/21	2	:30 11:00:26P- News-7News ON YOUR SIDE at 11PM				1			1	\$650.00	\$650.00	Washington (WJLA)		11/9/21
83.0	Normal Line / SPOT	10/21/21-10/21/21	2	:30 11:00:26P- News-7News ON YOUR SIDE at 11PM					1		1	\$650.00	\$650.00	Washington (WJLA)		11/9/21
				CON		21/4	ΛТΙ	101		TE						
ı				CON		/IVI	411	101	I CON.	ΙΓ	NAC	I				

SPW Mo Tu We Th Fr Sa Su Spots

Rate

Date:

Total

Comments:

Station

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Sec Length

Date:

Run Times

Dates

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 01:24 PM on Friday, February 11 2022

Line Type / Break Type (Ref #)

Spots

119

119

Comments

Entered

<u>Rate</u>

\$152,800.00 \$152,800.00

		Contract # Schedule Dates	5031150 10/19/21-10/25/21	Date Entered Last Modified	11/09/21 11/09/21	
	WJLA	Advertiser	Terry McAuliffe for Governor of Virginia-D (14151	Entered By	Mark Afshar	
abc	1100 Wilson Blvd, 6th Floor	Agency	Grassroots Media LLC (19605)	CO-OP	No	
G.O.O.	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	External #		
		Brand	Terry McAuliffe (1635104)	Demo		
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal	
		Sales Office	WJLA/GJLA/EJLA	Package Deal		
Grassroots Media LLC		Buyer Name		Commission %	15.00	
146 Montgomery Avenue		Phone/Fax	/	Commission	\$22,920.00	
BALA CYNWYD, PA 190	04	CPE	692	Net Total	\$129,880.00	
		Account Types	Local/Political Candidate Agency BRD	Sales Tax		
		Billing Type	Weekly/Irregular			

Comments

Sec Length

Dates

84.0	Normal Line / SPOT	10/22/21-10/22/21	2		11:00:26P- N YOUR SIDE a	lews-7News ON at 11PM				1		1	\$650.00	\$650.00	Washington (WJLA)		11/9/21
85.0	Normal Line / SPOT	10/25/21-10/25/21	2		11:00:26P- N YOUR SIDE a	lews-7News ON at 11PM	1					1	\$650.00	\$650.00	Washington (WJLA)		11/9/21
86.0	Normal Line / SPOT	10/25/21-10/25/21	2	:30	11:35P- ABC-	-Jimmy Kimmel	1					1	\$400.00	\$400.00	Washington (WJLA)		11/9/21
87.0	Normal Line / SPOT	10/19/21-10/19/21	2	:30	11:35P- ABC-	-Jimmy Kimmel		2				2	\$400.00	\$800.00	Washington (WJLA)		11/9/21
88.0	Normal Line / SPOT	10/20/21-10/20/21	2	:30	11:35P- ABC-	-Jimmy Kimmel			2			1	\$400.00	\$400.00	Washington (WJLA)		11/9/21
88.0.1	Preempt	10/20/21													Washington (WJLA)	Pre-empt/Exception -	
89.0	Normal Line / SPOT	10/21/21-10/21/21	2	:30	11:35P- ABC-	-Jimmy Kimmel			2			2	\$400.00	\$800.00	Washington (WJLA)		11/9/21
90.0	Normal Line / SPOT	10/22/21-10/22/21	2	:30	11:35P- ABC-	-Jimmy Kimmel				2		1	\$400.00	\$400.00	Washington (WJLA)		11/9/21
90.0.1	Preempt	10/22/21													Washington (WJLA)	Pre-empt/Exception -	
91.0	Normal Line / SPOT	10/19/21-10/19/21	2	:30	12:37A- ABC-	-Nightline		1				1	\$125.00	\$125.00	Washington (WJLA)		11/9/21
92.0	Normal Line / SPOT	10/20/21-10/20/21	2	:30	12:37A- ABC-	-Nightline			1			1	\$125.00	\$125.00	Washington (WJLA)		11/9/21
93.0	Normal Line / SPOT	10/21/21-10/21/21	2	:30	12:37A- ABC-	-Nightline			1				\$125.00		Washington (WJLA)		11/9/21
93.0.1	Preempt	10/21/21													Washington (WJLA)	Pre-empt/Exception -	
						CONFI	RMA	ΔTI	ON	CC	NTR	AC	Γ				
Accepted	-Agency/Advertiser:			Date:		Accepted-Station	n:						Date:	Comments:			
. 1						1								ı			

SPW Mo Tu We Th Fr Sa Su Spots

Rate

Total

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Line

Printed At: 01:24 PM on Friday, February 11 2022

Line Type / Break Type (Ref #)

<u>Rate</u>

\$152,800.00

\$152,800.00

Washington (WJLA)

By Broadcast Month Spots

119

119

Comments

Entered

Oct. 2021

Grand Total:

Station

Gras	a-tv washington, bc seroots Media LLC Montgomery Avenue 9 A CYNWYD, PA 1900	Arlington, \ Suite 201	on Blvd, 6th Floor VA 22209	Sch Add Agg Pro Bra Sal Sal Buy Pho CPI Acc	esperson es Office yer Name one/Fax	Terry McAuliffe Grassroots Mec POLITICAL CAN Terry McAuliffe HOUSE-WASHI WJLA/GJLA/EJL / 692	5/21 for G dia LL NDIDA (163 NGTO A	C (19 ATE (1 5104 <u>)</u> DN, W	605) ns) (1) JLA/G	186) GJLA/E	DLA (3		Las CO- Ext Der Ord Pac Cor Cor Net	-OP ternal	ified	11/09/21 11/09/21 Mark Afshar No Normal 15.00 \$22,920.00 \$129,880.00		Washingto By Broadcas Oct. 2021 Grand Total:)	Rate \$152,800.00 \$152,800.00	.
Line	Line Type / Break Typ	e (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We T	h Fr	Sa S	Su S	Spots	Rate	Total		Station	Comme	nts Enter	red
94.0	Normal Line / SPOT		10/22/21-10/22/21	2	:30	12:37A- ABC-Nightline					1			1	\$125.	00 \$125.0	Washingto	n (WJLA)		11/9/2	21
95.0	Normal Line / SPOT	:	10/25/21-10/25/21	3	:30	8P- ABC-Dancing with the Stars (Monday)		1						1	\$3,000.	93,000.0	Washingto	n (WJLA)		11/9/2	:1
96.0	Normal Line / SPOT		10/19/21-10/19/21	3	:30	7:58P- 10P (EST)			2					2	\$2,500.	00 \$5,000.0	Washingto	n (WJLA)		11/9/2	<u>'1</u>
97.0	Normal Line / SPOT		10/20/21-10/20/21	3	:30	7:58P- 9P (EST)				1				1	\$2,000.	00 \$2,000.0	Washingto	n (WJLA)		11/9/2	<u>'1</u>
98.0	Normal Line / SPOT		10/20/21-10/20/21	3	:30	9P- 10P (EST)				1				1	\$2,500.	00 \$2,500.0	Washingto	n (WJLA)		11/9/2	<u>'1</u>
99.0	Normal Line / SPOT	:	10/20/21-10/20/21	3	:30	10P- 11P (EST)				1				1	\$2,000.	00 \$2,000.0	Washingto	n (WJLA)		11/9/2	<u>'</u> 1
100.0	Normal Line / SPOT	:	10/21/21-10/21/21	3	:30	10P- 11P (EST)				1				1	\$3,000.	00 \$3,000.0	Washingto	n (WJLA)		11/9/2	<u>2</u> 1
101.0	Normal Line / SPOT		10/21/21-10/21/21	3	:30	10P- 11P (EST)				1				1	\$3,000.	00 \$3,000.0	Washingto	n (WJLA)		11/9/2	<u>'</u> 1
102.0	Normal Line / SPOT		10/22/21-10/22/21	3	:30	7:58P- 9P (EST)					1			1	\$2,500.	00 \$2,500.0	Washingto	n (WJLA)		11/9/2	<u>'</u> 1
103.0	Normal Line / SPOT		10/22/21-10/22/21	3	:30	9P- 11P (EST)					1			1	\$1,500.	00 \$1,500.0	Washingto	n (WJLA)		11/9/2	<u>'</u> 1
104.0	Normal Line / SPOT		10/23/21-10/23/21	2	:30	9A- ABC-Good Morning America Saturday 2						1		1	\$400.	9400.0	Washingto	n (WJLA)		11/9/2	:1
105.0	Normal Line / SPOT		10/23/21-10/23/21	2	:30	9A- ABC-Good Morning America Saturday 2						1			\$400.	00	Washingto	n (WJLA)		11/9/2	:1

CONFIRMATION CONTRACT

Comments:

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Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

		Contract # Schedule Dates	5031150 10/19/21-10/25/21	Date Entered Last Modified	11/09/21 11/09/21	
	WJLA	Advertiser	Terry McAuliffe for Governor of Virginia-D (14151	Entered By	Mark Afshar	
obc	1100 Wilson Blvd, 6th Floor	Agency	Grassroots Media LLC (19605)	СО-ОР	No	
GOO	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	External #		
		Brand	Terry McAuliffe (1635104)	Demo		
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal	
		Sales Office	WJLA/GJLA/EJLA	Package Deal		
Grassroots Media LLC		Buyer Name		Commission %	15.00	
146 Montgomery Avenue		Phone/Fax	/	Commission	\$22,920.00	
BALA CYNWYD, PA 190	004	CPE	692	Net Total	\$129,880.00	
		Account Types	Local/Political Candidate Agency BRD	Sales Tax		
		Billing Type	Weekly/Irregular			
		Comments				

Washington (WJL/		
By Broadcast Month	Spots 5	<u>Rate</u>
Oct. 2021	119	\$152,800.00
Grand Total:	119	\$152,800.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa	Su !	Spots	Rate	Total	Station		Comments	Entered	
105.0.1	Preempt	10/23/21															Washington (WJLA)		Pre-empt/Exception -		
					CON	FIF	RM	AT	10	N (CC	N-	ΓR	AC	T						
Accepted-	Accepted-Agency/Advertiser: Date:					Accepted-Station:									Date:	Comments:	Comments:				

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back